



GIVENS
WAREHOUSING • TRANSPORTATION • LOGISTICS

The Givens Companies



Givens is a family of four integrated logistics companies. Each specializes in their own segment of distribution services and has earned a long term reputation for highest quality performance.



GIVENS INCORPORATED

Public and contract warehousing facilities of over 1,500,000 square feet



GIVENS TRANSPORTATION

48-state common and contract motor freight carrier



GIVENS LOGISTICS

Third Party Logistics and intermodal transportation provider



SUPERIOR AIR FREIGHT

Domestic and international air freight forwarder

Commitment to Quality, Dedication to Service

Commitment to Quality

For over 45 years, the key to Givens' proven success has been determination, innovation and dedication to our customers' unique needs. We understand the logistics issues facing each of our customers and strive to satisfy those issues in a timely and cost-efficient manner.

Our objective is to provide complete distribution support, allowing our customers to concentrate on their core businesses. We help reduce distribution costs, inventory levels, manpower issues and capital outlay. We offer a full spectrum of transportation, warehousing and logistics services; specializing in the demanding requirements of automotive, mass merchandise and electronics distribution.

Givens is proud to play an integral part in our customers' success. American Honda has been a valued customer for over 45 years and we are equally appreciative of similar long-term relationships with others, including Canon, TRW, Volvo Penta, Audiovox, Revlon, Spiegel, QVC, Huntsman Chemical, Mitsubishi, Lockheed Martin, Eastman Kodak, Gateway, Arvin Meritor, Dana Corp. and Cummins Engine Company, to name a few.

We invite you to visit us in Virginia and consider the advantages of our experience, facilities, and services.



Dedication to Service



PREMIER LOCATION

Our primary facilities are located in Chesapeake, Virginia, the geographic center of the East Coast. Givens serves the Virginia Ports, one of the finest and fastest-growing ports in the United States. This strategic position and direct access to ports, rail, air, and interstate highways allows us to offer optimal transit time and lowest cost. Additionally, we provide our logistics customers direct access to a full spectrum of transportation options.

SUPERIOR FACILITIES AND EQUIPMENT

We own and operate over 1,500,000 square feet of warehouse space at our 5 main distribution centers in Chesapeake. Our buildings are custom-designed to efficiently meet the requirements of modern, fast-paced distribution channels. Each secure, high-volume, high-capacity distribution center presents a professional environment for our customers and their products.

Our truck fleet is modern and well maintained. All of our trucks are equipped with satellite communications to ensure accurate and timely deliveries.

From low-dust electric forklifts to comprehensive computer software, each component of our business is constantly evaluated for efficiency, usefulness and client benefit. We are prepared to compete at every level.

SKILLED WORK FORCE

Nothing influences Givens' success more than the collective talents of our 400-plus employees. Dedicated and determined associates have always made a difference at Givens. Each employee is trained and certified to **ISO 9001-2000** and **MS 9000** standards.



Givens offers over 1,500,000 square feet of space, 300 dock doors, 250 distribution specialists, 120 forklifts and a 24-hour-a-day operation with same-day shipping capability. Our distribution centers are located in Chesapeake, Virginia, the center of the East Coast, adjacent to major interstates and minutes from the Virginia Ports. Since 1957, Givens has assisted customers in reducing distribution costs, inventory levels, manpower and capital expenditures increasing speed to resolution of customer issues.

THIRD PARTY WAREHOUSING

Successful companies concentrate on their core businesses and rely on distribution specialists for efficient solutions to their logistics problems. Givens is that specialist.

FOREIGN TRADE ZONE #20

Our central East Coast location and customer service emphasis allows our customers to receive the benefits available through a Foreign Trade Zone. Givens is the operator of Foreign Trade Zone #20, enabling our customers to save time and money by reducing paperwork and fees. Some of our customers have realized hundreds of thousands of dollars in savings through our Weekly Summary Entry Program alone.

FTZ benefits include:

- Increased cash flow
- Duty reduction
- Inventory tax exemption
- Reduced merchandise processing fees
- Quality control

VALUE ADDED SERVICES

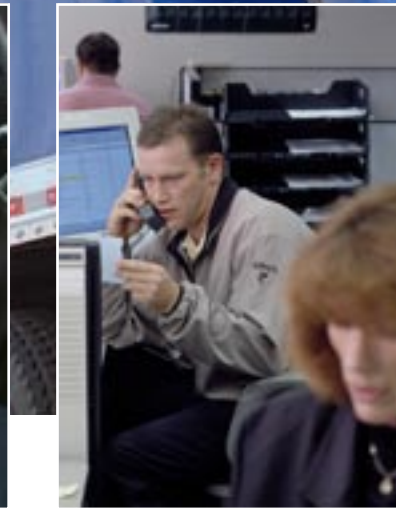
Givens performs a wide range of value-added services including process flow charting, reorder tracking, special packaging, QC checking, and product rework. We design information systems to handle the unique needs of each warehouse account.

We assist companies in economically expanding their distribution resources, making it possible to break into new markets, distribute new products, and handle increased volumes without expensive modifications to networks or infrastructure. Givens will help you manage the "roller coaster" costs associated with seasonal business cycles.



Full Range of Warehousing Services

- Computerized inventory control
- Special packaging
- Just-in-time programs
- Electronic Data Interchange (EDI)
- Small package consolidation
- Real time radio frequency inventory control
- QC/QA
- Bar coding
- Subassembly
- Multi-shift shipping
- Warranty work
- Boxing and labeling
- ISO 9001-2000 and MS 900 certified
- Customized Inventory Usage, turn and aging reports
- Pic-pac
- Product rework
- Rack and bulk storage



Transportation Services

One day truckload service to major cities including:

Boston	New York
Philadelphia	Washington, DC
Charlotte	Atlanta
Jacksonville	Memphis
Columbus	Detroit

- Just-in-time services
- 24-hour operation
- Truckload
- Less than truckload
- Intermodal transportation
- Store replenishment

- Dedicated transportation
- Container drayage
- Consolidation
- In bond assistance and deliveries
- Logistics management

Givens provides expert care for your goods from pier or shipper pickup to final delivery. From our central East Coast location, we are equidistant to Maine, Florida and Tennessee.

We own and maintain our own large truck fleet supplemented by our dedicated owner operators. Dual fleets allow us to be responsive and flexible to our customers' varying distribution requirements.

COMMUNICATIONS TECHNOLOGY

The latest communication equipment is one resource that allows us to exceed the expectations of our customers

The Givens fleet is equipped with Qualcomm's 2-way satellite communications system. This technology assures quick response time, absolute accuracy, on the spot tracking, and dependable delivery.

TEAMWORK

We distinguish ourselves from the competition by offering 24-hour-a-day, 7-days-a-week availability and careful, accurate freight handling. Givens' routes are carefully scheduled and constantly monitored to ensure problem-free deliveries. Our 48-state truck fleet provides smooth, uninterrupted service with the added convenience of only one contact from start to finish. We fulfill our transportation promise every time.



Givens Logistics is an asset-based third-party logistics provider to all of North America. We specialize in the just-in-time logistics needs for automotive, consumer electronics, and mass merchandising customers. Our logistics customers include American Honda, Canon, TRW, Volvo Penta, Panasonic, Mitsubishi, Lockheed Martin, Eastman Kodak, Samsung, ArvinMeritor, Dana Corp. and Cummins Engine Company.

EXPERT MANAGEMENT FROM ORIGIN TO DESTINATION

Givens Logistics also manages LTL distribution throughout North America

for companies such as Audiovox, Rutgers Tecma-America, Indura S.A., and Valeo Clutches. Additionally, Givens Logistics is an Intermodal carrier, able to move cargo across North America in a more cost-effective manner.

We create innovative logistics solutions that are designed to meet each customer's unique needs. Our logistics management services will improve service times to your customers, simultaneously improving your reputation for dependability.

Givens Logistics provides quick response to service and rate questions followed by written confirmation. We work closely with our customers to ensure services and rates are tailored to meet their specific needs. We communicate through every medium from the most sophisticated satellite tracking systems, to EDI and web-based technologies.

GIVENS LOGISTICS DELIVERS

Our goal is to provide our customers with the best possible service at an economical price.



Logistic Services

- Volume consolidation
- Intermodal rail carrier
- Umbrella discounts
- Transloading
- Returns management
- Deconsolidation
- LTL freight services
- Claims Management
- Oversized and overweight transportation
- Most cost-efficient rates among thousands of U.S. carriers

AUTOMOTIVE & ELECTRONICS
LOGISTICS SPECIALISTS



Superior Air Freight Services

Superior Air Freight offers flexible options to match demanding schedules with controlled cost. Regardless of the service chosen, we will closely track your freight and provide a proof of delivery on every shipment.

Same Day

Expedited pick up and delivery accessing 6,000 U.S. flights a day

Overnight AM

Delivered before noon of the next business day.

Overnight PM

Delivery before 5:00 p.m. of the next business day.

Second Day

Delivery before 5:00 p.m. of the second business day.

Deferred Service

Delivery before 5:00 p.m. of the fifth business day.

Exclusive-Use Trucks

Trucks dispatched from anywhere to deliver your shipment direct to destination.

Air Charter

Superior utilizes a network of charter aircraft to provide door-to-door service to any city in the U.S..

International Service

Computerized tracking system
International shipper and consignee
Tracking updates
Direct service without consolidation
International documentation
Choice of standard or express service
Available 24-hours-a-day, everyday



SUPERIOR SERVICE

We believe that giving you quality freight service requires more than simply providing on-time delivery. Superior Air Freight works as your logistics partner, learning your business and tailoring our services to meet your specific needs. We are an extension of your Transportation Department – continually looking for areas in need of improvement and offering solutions.

We closely monitor each shipment and keep you informed with tracking updates so you have time to focus on other areas. With 24 hour access to thousands of flights each day, we offer you the flexibility to ship almost anything... anywhere... anytime.

DOMESTIC

We offer door-to-door service to every business address in the country. With our national agent network and access to every major passenger and cargo flight in the country, we have the coverage to deliver your freight where and when you need it.

ISO 9001:2000 REGISTERED

INTERNATIONAL

Superior Air Freight is an IATA (International Air Transport Association) endorsed agent offering complete export and import air freight services. We can pick up shipments from any city in the U.S. and provide door-to-door or door-to-airport service.

SPECIAL SERVICES

It needs to get there, and it needs to get there now. No problem. At Superior Air Freight we treat your emergency like it's our emergency!

If your expedited shipment needs more personalized attention, partner with Superior!

FOREIGN TRADE ZONE



Foreign Trade Zone Benefits

International goods and merchandise can be brought into our Foreign Trade Zone (FTZ) without a formal customs entry, the payment of customs duties or government excise taxes. Givens' premier East Coast location, customer service, and FTZ #20 enable businesses to save substantial time and money.

Givens Foreign Trade Zone can also be used to assemble and distribute products in a favorable tariff environment.

CASH FLOW

Merchandise may be held in a Foreign Trade Zone without customs duty payment. Customs duties are paid only when merchandise is withdrawn from the FTZ, resulting in cash conservation.

DUTY REDUCTION

Goods imported and stored in a Foreign Trade Zone may be re-exported without incurring customs duties. Time consuming and expensive duty drawback filings are

avoided. Customers pay the rate on either component material or finished material, whichever is lower. Products can be assembled or manufactured duty-free.

INVENTORY TAX EXEMPTION

By federal statute, tangible personal property imported from outside the U.S. and held in our FTZ is not subject to state and local ad valorem taxes. State and county tax authorities exempt all merchandise in a FTZ from inventory taxation.

FREEDOM FROM QUOTA RESTRICTIONS

Most merchandise may be stored in our FTZ even if subject to U.S. Quota Restriction. Merchandise may also be transformed to a non-quota item, freeing the transformed merchandise from quota restrictions.

WEEKLY SUMMARY ENTRY

Broker's fees as well as merchandise processing fees are reduced drastically

by utilizing the Weekly Summary Entry Program. This program allows the Givens FTZ to file one entry instead of the usual multiple entries each week. A single charge is incurred rather than multiple charges. High value products realize the greatest savings.

QUALITY CONTROL

The FTZ may be used to inspect products in order to meet proper specifications before duties are paid. Products not meeting specifications can be repaired, re-exported, or scrapped without duty payments.

FTZ ASSEMBLY

When importing finished products, U.S. duty is applicable on foreign labor, overhead, and profit since it is included in the value of the product. Substantial savings in duties may be realized by assembling the finished product within the Givens Foreign Trade Zone.

